



ABOUT ME

Results-driven Sales Development, Lead Generation, and Onboarding Specialist with over four years of experience in outbound prospecting, appointment setting, recruitment support, and candidate onboarding. Experienced in cold calling, lead qualification, CRM management, document verification, background screening, and building strong relationships with clients and candidates. Proven track record of exceeding sales targets, managing end-to-end onboarding processes, and delivering exceptional customer and candidate experiences while maintaining accuracy, compliance, and efficiency.

CONTACT



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Middle, Nivel Hills Cebu City,
Philippines

SKILLS | EXTRAS

- Inbound/Outbound Sales (B2B/B2C)
- Appointment Setting & Scheduling
- CRM Management (Go High Level, Salesforce, HubSpot)
- SaaS Sales Support

CHRISTINE MAE MONICIT

SALES APPOINTMENT SETTER |
LEAD GENERATION SPECIALIST

WORK EXPERIENCE

Appointment Setter

Buddy Moving 01/2026-06/2026

Managed inbound and outbound communications via phone, email, and SMS. Qualified leads and scheduled appointments for moving services. Conducted consistent follow-ups to increase conversion rates. Built strong client relationships through clear and professional communication. Contributed to over \$200,000 in monthly booked revenue.

Sales Representative

My Amazon Guy, 05/2025-12/2025

Contacted Amazon business owners to offer SEO and optimization services that increased product visibility and sales.

SaaS Business Development Representative

Keyence International, 06/2024-03/2025

Managed leads and client portfolios using CRM tools while identifying new business opportunities through market research. Consistently met sales targets by refining sales strategies and delivering effective pitches.

Sales Appointment Setter

US Remodelling & Builders, 01/2024-06/2024

Generated qualified appointments for US remodeling and building professionals through cold calling homeowners, lead qualification, and effective appointment scheduling.

Onboarding Specialist

Intelycare, 12/2022-01/2024

Onboarded nurses by collecting and reviewing required documents, verifying employment information, conducting background checks through Checkr, and approving or declining applications based on company requirements while ensuring a smooth and compliant onboarding process.

Sales Development Representative

Select Voicecom, 01/2021-12/2022

Made outbound cold calls to US citizens to qualify

Medicare leads and transferred eligible prospects to
licensed health professionals.