

Denisse Magos

Appointment Setter | Outbound Lead Generation | BPO Sales
Mandaue City, Cebu, Philippines | dnssmgs22@gmail.com | +639608545642

PROFESSIONAL SUMMARY

Confident and goal-driven outbound calling professional with extensive experience in appointment setting, lead qualification, and high-volume cold calling. Proven ability to engage prospects naturally, follow scripts while maintaining genuine conversation flow, and consistently book high-quality appointments for sales teams. Skilled in CRM documentation, pipeline tracking, and working independently in a remote, performance-based environment. Thrives under targets and motivated by results.

WORK EXPERIENCE

- Open Moves Media Marketing Inc. | Appointment Setter & Outbound Sales Support | August 2025 – February 2026
- Conducted outbound calls to prospective clients, qualified leads based on set criteria, and scheduled appointments for the sales team.
 - Maintained natural, confident conversation flow while following provided call scripts to ensure consistent messaging and prospect engagement.
 - Accurately documented call details, appointment notes, and lead status updates in the CRM system after every interaction.
 - Followed up with prospects via phone and email to confirm scheduled appointments and reduce no-show rates.
- Telemind BPO | Outbound Sales & Lead Generation Representative | February 2022 – August 2025
- Executed high-volume outbound cold calls daily to US-based prospects, qualifying leads and booking appointments for the sales pipeline.
 - Consistently met and exceeded monthly appointment setting and lead generation targets through strategic outreach and strong objection handling.
 - Engaged homeowners and prospective clients confidently, building rapport quickly and guiding conversations toward scheduled appointments.
 - Maintained accurate and up-to-date CRM records including call logs, prospect qualifications, appointment details, and follow-up schedules.
 - Adapted call scripts naturally to match prospect tone and needs, ensuring conversations felt genuine rather than rehearsed.
 - Collaborated with team leads to refine outreach strategies and improve appointment conversion rates across the team.

KEY SKILLS

Appointment Setting	Cold Calling	Lead Qualification	CRM Documentation	Script Adherence
Objection Handling	Pipeline Management	US Market Outreach	Goal-Oriented	Remote Work Ready

EDUCATION & LANGUAGES

BS Medical Technology (On Hold)
MHAM College, Cebu City • 2022–2025
Senior High School – HUMSS | High Honors
Agusan Colleges Inc., Butuan City • 2021–2022

English — Professional Proficiency
Filipino — Native
Danish — Basic