

JEHAN MARUHOM

SALES REPRESENTATIVE



PROFILE

Not only my Six years of experience in BPO that made me excellent in my Job but my goal driven and excellent time management made me always above my sales target and KPIs.

CONTACT



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<https://jehangottaberich.wixsite.com/mysite>



https://drive.google.com/drive/folders/1fxBhFikPCSag6NV3ysm6lICkzVIXkE7Z?usp=drive_link

SKILLS

- Excellent salesmanship and marketing
- Excellent computer skills especially web-based marketing
- Organized and efficient in all work
- Maintaining an Amicable relationship.

EDUCATION

SECONDARY SCHOOL

MSU-SND HIGH SCHOOL

2006- 2010

BACHELOR OF ELEMENTARY EDUCATION

NORTH CENTRAL MINDANAO COLLEGE

2010 - 2014

EXPERIENCE

B2B OUTBOUND SALES REPRESENTATIVE

TELUS DIGITAL

May 15, 2023 - Dec 16, 2024

- Handle sales calls Professionally.
- Handles end to end sales
- Conducting cold calls and provide product information to potential and old clients.
- Listen to customers' needs and provide product recommendations.
- Clearly and concisely communicate product information to customers.
- Maintain strong relationships with clients and expand the portfolio through referrals.
- Manage customer accounts, including recording interactions, processing accounts, filing. documents, and ensuring accurate customer details.
- Cross Selling other product
- Regularly meet or exceed set targets and performance metrics.
- Provide accurate documentation of customer interactions in CRM systems (Salesforce).
- Take complete ownership of the inbound lead process, from initial contact to closing conversations.

CUSTOMER SERVICE

REPRESENTATIVE, SALES/REMOTE

TELEPERFORMANCE

Oct 18, 2018 - Sep 13, 2022

- Respond to customer queries billing, Phone Issues orders, resolve issues, and provide effective solutions in a timely manner.
- answer inquiries and Upsell products
- Provide accurate documentation of customer interactions in CRM systems.
- Maintain clear and professional communication with customers through phone calls and technical issues.
- Take complete ownership of the inbound lead process, from initial contact to closing conversations.
- Regularly meet or exceed set targets and performance metrics.

SOCIAL MEDIA ACCOUNTS

FACEBOOK

<https://www.facebook.com/share/18CMTD4J1h/?mibextid=wwXlfr>

SKYPE

cid.346b66a6ca5bb682

VIBER

09282493682