

# JOEMAR NAVAREZ

**VIRTUAL ASSISTANT** 

### CONTACT

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#### **SKILLS**

- Banking investigation
- Back office
- Chat Support
- Customer Service
- Cold Caller
- Sales Rep
- Technical Support
- Game Tester
- Email Support
- Appointment setter

#### LANGUAGES

- English (Fluent)
- Tagalog
- Hiligaynon

#### **ADDITIONAL**

Date of Birth: October 1, 1991

Marital Status: Married Place of Birth: Cadiz City

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#### **PROFILE**

Reliable and self-driven Virtual Assistant with over 7 years of combined experience in customer service, sales, technical support, and cold calling. Adept at handling tasks independently with minimal supervision while maintaining accuracy and professionalism. Proven leadership skills with experience as a trainer and team lead, consistently driving performance, motivation, and productivity in support teams.



#### **WORK EXPERIENCE**

#### PhoneStaffer - Cold Caller (part time)

2024

- Called homeowners for power washing services
- Used CRM and lead management tools

#### Whole Life Insurance - Cold Caller (part time)

2024

2024 - 2025

•Offered full-family insurance products through outbound calls

## Insurance at Your Needs - Virtual Assistant (part time)

Processed client enrollments and generated reports

- Set appointments for product consultations

#### SnF Digital Services - Cold Caller (2023-2024)

- ·Handled calls via CRM, Skype, and lead tools
- Offered cash deals for property acquisition

#### Solar Company - Cold Caller (2023)

Promoted solar energy solutions to reduce electricity costs

Forefront - Appointment Setter (Part-Time)

- Scheduled clinic appointments for healthcare clients

Ubiquity - Customer Service Representative (2018-2019)

iQor - CSR, Tech Support, Sales, Retention (2019-2023)



Panasiatic - Customer Service Representative (2016-2018)

#### **EDUCATION**

Lasaltech Bacolod Inc.

Course: Computer Hardware Servicing

2014-2016

### **TOOLS USED**

Salesforce

Excel

Avaya

GoldenKeyLeads

Aircall

Slack

ViciDialer

Canva

Google Suite

Outlook

Windows Apps

Skype

Zoom

WhatsApp

Telegram

Twilio

Vandi

Edge

NextGen

Cetrix

Odoo

**MSTeams** 

Nice

Call Tools

Apploye

Simple.biz