# JUDILYN SALAZAR SORIANO



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# SKILLS

- **Typing Skills**
- Writing Skills
- **Process Management**
- **Customer Services**
- Client inquiries
- Support services
- Sales and Upselling
- Livechat Messaging
- **Online Chat**
- Calm and Professional Under Pressure
- **Client Support**
- Research

# **OBJECTIVE**

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

### 💼 EXPERIENCE 🗕

#### Sales Processing & Shipment

May 2022 - Present

Luyang Dilaw Botanical Oil

 This is our family business since pandemic until now. I am in-charge in taking orders of our clients, inventory of our stocks, shipping and/or delivery of orders depends if clients' location.

#### **Chat Support Representative**

June 2020 - March 2022

- Auto Tint Services PH
- Chat Support (answer inquiries, send brochures, cater to customer support, try to upsell other product and convince them to make a schedule or appointment)
- Scheduling coordination (update online directories & staff of possible schedules in the coming weeks through Google Calendar & Trello)
- Customer list documentation (maintenance of document that has the complete order details of the customer)
- Complaint & customer support (to speak with customers regarding possible after-sales problems)
- Daily reporting (through Viber or FB messenger) if how many customers were serviced today, who comes next tomorrow, & how much was collected)

#### Sales Assistant

March 2019 - April 2020

Mango Blitzer Shop

 Greeted customers and made them feel welcome, operated cash register, stocked and organized needed ingredients for our shop.

## EDUCATION -

#### Bachelor of Secondary Education - Major in Mathematics

Aklan State University Cum Laude

**High School Diploma** Ibajay National High School Salutatorian

# 😁 REFERENCE -

Rephaelio Bangsil - "Auto Tint Services PH" Managing Director

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### MY CUSTOM SECTION -

"To be yourself in a world that is constantly trying to make you something else is the greatest accomplishment."