# LAUREN LEIGH V. ABANTE

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## **Personal Information**

Age: 29 Years Old Religion: Roman Catholic Civil Status: Married Citizenship: Filipino Date of Birth: February 20, 1994 Place of Birth: Quezon City

## **Education**

- Tertiary: AB Political Science University of Santo Tomas (2010 2015) Bachelor of Arts in Political Science
- Secondary: Colegio De San Lorenzo (2006 2010)

## <u>Job Experience</u>

- Amazon Operations Manager/ Executive Assistant Mind Body Future (August 2019-March 2023)
- Listing Management, Creation and Optimization
  - Creating new product listings and variation structures within Amazon policy guidelines to support the clients' business needs either manually or bulk upload through a flat file.
  - Make sure title, content and images are optimized for each listing to increase traffic and conversion.
  - Create deals, vouchers and other promotions to increase sales and conversion.
- Account Health Management
- Monitoring Amazon Seller Central account health, identifying root cause of policy violation or listing health issues, communicating documentation needs to cross-functional team members and following through to resolution.
- Records product reviews and seller feedback; ensures high ratings are maintained by immediately attending to customers' needs and concerns.
- Content Management
- Planning, execution or outline of templates to be used in A+ content and Storefront.
- Suggest/decide on what kind of images to be used for content to enhance the user experience.
- Brand Management thru Brand Registry
- Protecting the brand through monitoring of listings to determine counterfeit products and copyright and trademark infringement.
- Product Research and Development
- Conducts product pipeline in order to assess the market if the product prospect is competitive and saleable.
- Perform competitor analysis to examine the competitors' product listings, evaluate their prices, reviews, etc.



- Conducts keyword research to find relevant keywords that will help a product appear on top of search results and get ranked.
- SOP Creation
- Creates documents with detailed steps to ensure that present and future employees would be able to perform their job the easiest way possible.
- Update existing SOPs as change is inevitable.
- ESL Teacher

### RareJob, Inc. (August 2019-March 2021)

- Conducts English lessons online voice and video conversation.
- Corrects students' grammar and spelling
- Production Coordinator/ Warehouse Supervisor Strongglass Fab., Inc (April 2016-October 2017)
- Make Job Orders to be provided to the warehouse employees. Receive and assess Purchase Orders by clients if it is possible for manufacturing. • Provide Delivery Receipts and Sales Invoices to Customers.
- Make Purchase Orders in buying equipment and glass supplies.
- Draft and Print company brochures.
- Compute and provide costing for potential and inquiring customers.
- Manage Quality Control of products before and after processing.
- Supervise the employees in the warehouse.
- Legal Assistant

### **Globetek Science Foundation Inc. (July 2015-January 2016)**

- Draft legal documents such as Director's Certificate, Secretary's Certificate, Distributorship Agreement, Articles of Incorporation, etc.
- Liaise with different government entities such as Securities and Exchange Commission, Quezon City Hall and Makati City Hall.
- Procure permits/ certificates such as business permit, fire safety certificate, barangay clearance, etc.
- Attend business and marketing seminars.
- Conduct research to develop new products and enhance the existing ones.

### <u>Skills</u>

- Good Research Skills: (finding good references, writing substantial content, proper citing of sources)
- Intermediate Skills in Microsoft Office applications Word, PowerPoint, Excel)
- Languages: Filipino (excellent); English (good)
- Can work on tight deadlines, under pressure; presenting to groups; in depth research and analysis of a topic; can work with team or independent
- Committed to complete any workload given

#### **Character Reference**

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