

PAULIN GRACE G. SUMALINOG

OBJECTIVE

To join an organization where I can apply my knowledge and use my skills to help improve the operation and contribute to the company's advancement.

CONTACT

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Email: gullempaulingrace@gmail.com

Address: B1 L7 Anami Homes, Jugan, Consolacion,
Cebu 6001

SKILLS

- Proven work experience as a Sales Representative.
- Knowledge of MS Office
- Excellent communication, negotiation and sales skills.
- Highly motivated and target driven with a proven track record in sales.
- Strong organizational and time management skill.

REFERENCE

Rosemarie Guingona
Unit Head
AXA Philippines
032 424 3695

Jenny M. Gerardo
Finance Manager
Sanreich Healthcare Inc.
0917 552 3233

Ritchel T. Herungay
Human Resource
Manager
Sanreich Healthcare
Inc.
0917 704 5040



PAULIN GRACE G. SUMALINOG
Applicant



WORK EXPERIENCE

District Sales Manager

Sanreich Healthcare Inc. | May 3, 2016 - Present
Cebu

Award:

- District Sales Manager of the Year 2022.

Contribution:

- I constantly increase the visibility and awareness of our company's pharmaceutical and medical products and maximize sales growth.

Duties & Responsibilities:

- Assessing client's needs and present suitable promoted products.
- Liaising with and persuading targeted doctors to prescribe our products utilizing effective sales skills.

Financial Advisor (*Part-Time*)

AXA Philippines | Nov. 2018 – Dec. 31, 2021

- Talking to clients to determine their expenses, income, insurance coverage, financial objectives, tax status, risk tolerance, or other information needed to develop a financial plan.

Sales Executive

Aegis People Support | Mar. 26, 2012 – Jun. 13, 2013
Asia Town, It Park, Lahug, Cebu City

- Actively seeking out new sales opportunities through cold calling, networking and social media
- Setting up meetings with potential clients and listening to their wishes and concerns.

EDUCATION

Bachelor of Science in Business Administration Major in Financial Management

University of Cebu | Mar. 15, 2016
Sanciangco St., Cebu City

St. Louise de Marillac College of Bogo

Bogo City, Cebu | 2008

Gawaygaway Elementary School

Gawaygaway, San Remigio, Cebu | 2004