# Pia Claudette Lorico

## CONTACT ME

 28 8J Cambridge Village,
 San Andres, Cainta, Rizal, 1900, Philippines

#### □ 639283956983

### SKILLS

Excellent Communication	
Inventory Coordination	_
MS Office	
Written Communication (Email Marketing) Digital Marketing	
Content Creation (video editing, creating and designing post for social media)	

I'm looking for opportunities to work for a company that can help me improve my skills, enhance my knowledge, and recognize my full potential. I'm open to a wide range of possibilities that could help me gain perspective.

## WORK HISTORY

#### Virtual Assistant

#### June 2023 - February 2024

- Assistant to Social Media Managers (on-call only no fixed time)
- Create carousel posts on Instagram and do data entry on spreadsheet about the analytics of the site
- Creates simple creative videos and reels for the clients as well as announcement posts and other social media content.
- Creates sales and marketing copywriting of funnel pages

#### Outreach Specialist Jooble US

#### 2022 - 2023

- Negotiate mutually beneficial collaboration through the use of cold emails and place links to our site on other sites on the internet.
- Lead generation in finding prospects and communicates with partners and determination of topics and quality parameters of the site.
- Background in data analysis and using SEO tools like Ahrefs and Semrush , which I use to measure the parameters of campaigns and make informed decisions
- Create banner ads for interested partners

#### **Transcriber (Project-based)**

#### May 2022 - August 2022

- Performed QA metrics, productivity metrics and daily reviews of post-QA reports adhering to transcription quality assurance standards.
- Transcribing and segmenting English ASR short and long audios.
- Reviewed completed reports for proper formatting, grammar and sentence structure.

#### **Online Sales Associate**

#### 2020 - 2022

- Promoted conversion of casual shoppers into customers through product knowledge and product solutions to meet customer needs.
- Negotiated prices, terms of sales and service agreements.

## TRAININGS

#### Customer Service Representative August 2022 - September 2022

- Trained for a sales account
- Handles calls from customers and take their orders, answer queries about product and offer promotion and upsell
- Was awarded top 6 of the batch and Best in AHT

## CERTIFICATIONS

Google Digital Marketing & E- commerce Certificate	November 2023
<ul><li>Certificate from Coursera</li><li>https://www.credly.com/go/hlQ25M1c</li></ul>	
Project Initiation: Starting A Successful Project	November 2023
<ul><li>Certificate from Coursera</li><li>https://coursera.org/verify/B2DAPM67A5VN</li></ul>	
Project Planning: Putting It All Together	November 2023
<ul><li>Certificate from Coursera</li><li>https://coursera.org/verify/8WX69VMVEZA2</li></ul>	
<ul> <li>Foundation of Project Management</li> <li>Certificate from Coursera</li> <li>https://coursera.org/verify/33UHUP8PPVRW</li> </ul>	June 2023
Link Building 2023. Build Links That Boost The Site Traffic	May 2023
<ul> <li>Certificate from Udemy</li> <li>https://www.udemy.com/certificate/UC-baf943 e7c48bb09032/</li> </ul>	3f0-addb-4d26-932a-

## EDUCATION

Bachelor of Science in Mechanical Engineering2020 - 2023Technological Institute of the PhilippinesQuezon City, Philippines

- Received With Honors Scholarship for 1st semester 2020 2021
- Dean's List 2nd semester 2020 2021
- Dean's List 2nd semester 2021 2022
- Member of Society of Scholars Mechanical Engineering

#### Humanities and Social Sciences Strand University of the East Manila City, Philippines

2017 - 2019

- Member of Humanities and Social Sciences club
- Awarded With Honors 2017 -2018
- Awarded With Honors 2018 2019