# RAFFY A. ONDIANO SALES MANAGER

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Mabolo, Cebu City Philippines

#### PROFESSIONAL SUMMARY

Transformational leader with two years of experience driving growth, innovation, and excellence in Team Management. Proven ability to develop and execute strategic plans, build high-performing teams, and deliver exceptional results. Expertise in Lead Generation with a passion for Real Estate Digital Marketing.

#### ACADEMIC BACKGROUND

Primary Education Maliksi Elementary School 2002 - 2008

#### Secondary Education Tomas Cabili National High School 2008 - 2012

### CAREER HISTORY

Customer Service	2016 - 2017
Associate ( PayTV Billing)	
TELSTRA	
Pharmacy Benefits Manager (Accounts	2018
<b>Recievable)</b> Optum Global Solutions	
Technical Service Associate (Google Ho	me) 2019
Sykes Asia	

## CORE SKILLS

- Fast Learner
- Time Management Skills
- Strong communication skills
- Expert at building rapport with clients
- Team Player

### **Tertiary Education**

Mindanao State University -Iligan Institute of Technology Bachelor of Arts in History 2012 - 2015

Customer Service	2021 - 2022
Representative( Credit	
Card Services)	
Synchrony Financial	
Team Manager (Real Estate - SEO)	2022 - 2023
SearchMME	
Team Manager (Real Estate - SEO)	2023 - Present

The First Page Group

## WORK REFERENCES

#### Benjamin Daileda

Campaign Director - Generate Sellers The First Page Group (256) 679-7334 **Devan Hirst** 

Assistant Sales Director - Generate Sellers The First Page Group (702) 818-9983