

ZEUS M. BERONILLA



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31 A.M. Butte St. Sterling life homes

SUMMARY

Motivated and results-driven real estate management graduate and a board passer with over 3 years experience in this industry seeking to improve myself more. Dedicated to providing exceptional customer service and committed to achieving customer satisfaction and business growth. with a proven ability to drive efficiency, deliver successful outcomes and collaborate within cross-functional teams. With a background in customer service and a keen interest in exploring a other career. Eager to apply strong interpersonal skills, adaptability, and a commitment to safety in a dynamic, fast-paced environment. Ready to embrace the challenges and opportunities that comes with the role.

EDUCATION

De La Salle College of Saint Benilde

Bachelor's degree in Real Estate Management

August 2018 - October 2022

Bloomfield Academy

Science, technology, engineering, mathematics

June 2016 - April 2018

SKILLS

- Exceptional communication and interpersonal skills
- Ability to work independently and as part of a team.
- customer service excellence
- crisis management
- Problem-Solving
- Adaptability and flexibility
- Time management
- Teamwork
- sales and upselling skills
- Cultural Competence

CERTIFICATIONS

- Dean's Lister
3rd term - 2021-2022
- Dean's Lister
2nd Term - 2021-2022
- Real Estate Broker board passer
2023

PROFESSIONAL EXPERIENCE

Property Specialist (Alveo Land Corp)

September 2022 - December 2022

- Providing guidance and assisting buyers in purchasing properties
- . Handling Legal Documents
- Building relationship and trust with clients
- Marketing and Advertising using Social Media Platforms

Property Specislist (Ayala land International Sales)

Feb 2023 - October 2023

- Providing guidance and assisting buyers in purchasing properties
- . Handling Legal Documents
- Building relationship and trust with clients
- Marketing and Advertising using Social Media Platforms

MB Realty & Co. (Co-Owned Business)

Aug 2021 - Aug 2024

- Providing guidance and assisting sellers and buyers in marketing and purchasing properties
- Facilitating negotiations between buyers and sellers
- Preparing Legal Contracts, Purchase Agreements, deeds, and other documents for each Real Estate Transactions.
- Building relationship and trust with clients.

Pet grooming business (Manila Paw Club)

Co-Owner | 2023 - 2024

- Business planning and strategy
- Building relationship and trust with customers
- Managing staff and employee relations
- marketing and promotions
- Financial management